



General Agencies

FOR THE WEEK ENDING

Combined Health/Life

January 25, 2015

Diamond Producers (\$50,000 & Above)

| | | | |
|-------------|-----------------------|----------|----|
| Lemar, Mike | Sunshine State Agency | \$63,325 | 18 |
| Ahlbum, Jon | The Ahlbum Group | \$56,215 | 22 |

Platinum Producers (\$30,000 - \$50,000)

| | | | |
|-------------------------|---------------------------------|----------|----|
| Borosak, William J. Jr. | Secure Financial Group | \$42,136 | 8 |
| Hatton, Catherine E. | Long Island Insurance Solutions | \$37,339 | 30 |

Gold Producers (\$10,000 - \$30,000)

| | | | |
|---|---|----------|----|
| Barta, Devin M. | | \$27,396 | 4 |
| Ahlbum, Tim | | \$23,772 | 4 |
| Sachs, Kerry | Secure Retirement Solutions, Inc. | \$22,884 | 3 |
| Moraski, Matthew B. | | \$22,341 | 1 |
| Stevens, Ray | Stevens & Associates Insurance Agency, Inc. | \$21,680 | 10 |
| Ahlbum, Donna M. | | \$18,684 | 3 |
| Ulayyet, Fred M. | Ulayyet Insurance Agency | \$17,997 | 1 |
| Rosati, Lisa | | \$17,964 | 2 |
| Concklin, Ron | Rosenberg-Concklin, Inc. | \$16,175 | 19 |
| Schroeder, Shawn T. | Jack Schroeder & Associates, Inc. | \$14,815 | 9 |
| Centerstone Insurance & Financial Svcs. | | \$12,668 | 5 |
| Sheldon, Paul T. | Paul Sheldon Insurance & Benefits Planning | \$10,128 | 1 |
| Catron, Edward A. | | \$10,034 | 4 |

Silver Producers (\$5,000 - \$10,000)

| | | | |
|--------------------------------|---|---------|----|
| Wroblewski, Robert M. | SOS Insurance Group | \$9,442 | 5 |
| Mednick, Scott E. | Professional Insurance Systems of Florida | \$9,058 | 7 |
| Schwartz, Scott J. | Insurance Protection Services | \$8,532 | 1 |
| McGeoy, Jacob M. | Secure Benefits Alliance | \$8,492 | 11 |
| Pavone-Bahlkow, Valerie J. | | \$8,116 | 2 |
| Jaffe, Joseph A. | | \$6,960 | 1 |
| Clark, John W. | Senior Solutions Insurance Agency | \$6,705 | 8 |
| Stamper, John W. | Choice Plus Benefits | \$6,634 | 1 |
| Shackelford, Edward L. | The Assurance Group, Inc. | \$6,516 | 3 |
| Bowes, Barbara N. | Bowes Insurance Agency | \$6,324 | 1 |
| Averill, Steven B. | Averill Insurance Agency | \$6,168 | 1 |
| FNA Insurance Services, Inc. | | \$6,127 | 6 |
| Stiffler, Harold | Stiffler Insurance Agency | \$5,736 | 2 |
| Benefit Plans of America, Inc. | | \$5,424 | 3 |
| Maisto, Stephen | Senior Health Solutions | \$5,208 | 3 |

Bronze Producers (\$2,500 - \$5,000)

| | | | |
|--|------------------------------------|---------|---|
| Fekete, Eli | Fekete Insurance Agency | \$4,716 | 1 |
| Professional Group Plans, Inc. | | \$4,656 | 5 |
| Borchers, Joseph H. | Borchers Insurance Agency | \$4,653 | 1 |
| Frey, Randolph W. Jr. | | \$4,644 | 1 |
| Olguin, Loren A. | Olguin Insurance Agency | \$4,488 | 1 |
| Schwartz, Richard S. | Insurance Center of S. Florida | \$4,481 | 2 |
| Whitt, Troy C. | Whitt Insurance Agency | \$4,356 | 2 |
| Purple, Andrew J. | | \$4,296 | 1 |
| Sakharoff, Richard D. | Security Benefits Group, Inc. | \$4,224 | 2 |
| Matyskiel, Robert E. | | \$3,948 | 1 |
| Richard, Paul | Richard Insurance Agency | \$3,900 | 1 |
| Fisher, Erin B. | Fisher Insurance Agency | \$3,768 | 1 |
| Butler, Brian | | \$3,766 | 1 |
| Hoyek, Pete N. | Hoyek Insurance Agency | \$3,708 | 1 |
| Alan, Stuart | Senior Care Insurance Center | \$3,672 | 2 |
| Bershad, Stanton M. | Bershad Insurance Agency | \$3,647 | 1 |
| Malpigli & Associates Insurance Agency, Inc. | | \$3,588 | 1 |
| Daniels, David K. | David K. Daniels & Associates | \$3,492 | 1 |
| Brown, Matthew | | \$3,456 | 1 |
| Blackler, Richard F. | Blackler Insurance Agency | \$3,372 | 1 |
| Kocian, Charlotte T. | Kocian Insurance Agency | \$3,370 | 2 |
| Zum Tobel, Marc G. | Consolidated Insurance Group, Inc. | \$3,360 | 1 |
| Adelson, Andy G. | Adelson Insurance Agency | \$3,276 | 1 |
| Baacke, Brian W. | Baacke Insurance Agency | \$3,168 | 1 |
| Fuller, Bret A. | | \$3,168 | 1 |
| Slaughter, William | | \$3,072 | 2 |
| Judah, Charles G. | MSIS, Inc. | \$3,059 | 1 |
| Peltz, Arnold | | \$3,036 | 2 |
| Adler, Risa B. | Adler Insurance Agency | \$2,856 | 1 |
| Miedema, Justin | ERIN Marketing, Inc. | \$2,844 | 1 |
| McKnight, Robert J. | | \$2,676 | 1 |
| West, James E. | West Insurance Agency | \$2,604 | 1 |
| Insurance Marketers, Inc. | | \$2,508 | 1 |



Writing Agents

FOR THE WEEK ENDING

Combined Health/Life

January 25, 2015

Diamond Producers (\$20,000 & Above)

| | |
|-------------------|----------|
| Catron, Edward A. | \$24,936 |
|-------------------|----------|

Platinum Producers (\$15,000 - \$20,000)

| | |
|------------------|----------|
| Ulayyet, Fred M. | \$17,997 |
|------------------|----------|

Gold Producers (\$10,000 - \$15,000)

| | |
|------------------|----------|
| Sachs, Kerry | \$14,988 |
| Franco, Salvador | \$10,592 |
| Sheldon, Paul T. | \$10,128 |

Silver Producers (\$5,000 - \$10,000)

| | | | |
|----------------------|---------|------------------------|---------|
| Schwartz, Scott J. | \$8,532 | Kingsley, Beverly J. | \$6,504 |
| Haft, Gary S. | \$8,244 | Ahlbum, Jon | \$6,392 |
| Barnes, Robert W. | \$7,008 | Bowes, Barbara N. | \$6,324 |
| Jaffe, Joseph A. | \$6,960 | Averill, Steven B. | \$6,168 |
| Stamper, John W. | \$6,634 | Stevens, Ray | \$6,046 |
| Balogh, Christian J. | \$6,612 | Dibisceglie, Darrin J. | \$5,004 |
| Ahlbum, Tim | \$6,564 | | |

Bronze Producers (\$2,500 - \$5,000)

| | | | |
|----------------------------|---------|--------------------------|---------|
| Fekete, Eli | \$4,716 | Lentini, Louis P. | \$3,396 |
| Borchers, Joseph H. | \$4,653 | Blackler, Richard F. | \$3,372 |
| Frey, Randolph W. Jr. | \$4,644 | Daenzer, Christopher | \$3,360 |
| Sommer, Ann | \$4,548 | Gratzon, Peter | \$3,359 |
| Kehoe, Thomas F. | \$4,508 | Finkelstein, Sara | \$3,276 |
| Olguin, Loren A. | \$4,488 | Moore, Richard S. | \$3,276 |
| Palmer, Casey V. | \$4,344 | Moran, Marcos | \$3,276 |
| Penn, Harry V. | \$4,343 | Whitt, Troy C. | \$3,228 |
| Rush, Timothy T. | \$4,332 | Fuller, Bret A. | \$3,168 |
| Purple, Andrew J. | \$4,296 | Concklin, Ron | \$3,167 |
| Richard, Paul | \$3,900 | Lepage, Kenneth L. Jr. | \$3,136 |
| Duggan, Richard E. | \$3,840 | Roberts, Horace A. III | \$3,059 |
| Gottlieb, Irene R. | \$3,804 | Peltz, Arnold | \$3,034 |
| Fisher, Erin B. | \$3,768 | Stevens, Sandra K. | \$3,011 |
| Lawrence, Kevin | \$3,768 | Sobel, Gary I. | \$2,856 |
| Zeller, Margaret | \$3,768 | Amherst, Chad J. | \$2,844 |
| Kramer, Steven | \$3,764 | Lovelace, David P. | \$2,844 |
| Recht, Howard | \$3,764 | Martin, Jonathan | \$2,844 |
| Gilbert, Brian | \$3,756 | Minervini, Debra A. | \$2,844 |
| Lembcke, Julia G. | \$3,744 | Sakharoff, Richard D. | \$2,844 |
| Maisto, Stephen | \$3,720 | Vertich, Mark | \$2,844 |
| Hoyek, Pete N. | \$3,708 | Weinstock, David A. | \$2,844 |
| Hatton, John W. | \$3,696 | Monds, Lynne C. | \$2,819 |
| Primack, Neil E. | \$3,672 | Schaefer, John G. | \$2,819 |
| Lowenstein, Dale R. | \$3,659 | McKnight, Robert J. | \$2,676 |
| Bershad, Stanton M. | \$3,647 | Ranney, Eugene | \$2,676 |
| Pavone-Bahlkow, Valerie J. | \$3,624 | Almanza, Andrea M. | \$2,651 |
| Fondevila, Jesus | \$3,576 | Jennings, Christopher G. | \$2,628 |
| Mihalyi, Patricia M. | \$3,576 | Moore, Daniel | \$2,628 |
| Charley, Dennis | \$3,569 | West, James E. | \$2,604 |
| Blackburn, Kaila | \$3,492 | Campbell, Blake M. | \$2,592 |
| Scott, James R. | \$3,480 | Kiefer, Scott R. | \$2,592 |
| Brown, Matthew | \$3,456 | McElroy, Douglas H. | \$2,556 |
| Mairano, Alexander E. | \$3,408 | Stahl, Delvin L. | \$2,508 |